



# CALIFORNIA BUSINESS INVESTMENT GUIDE

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FEBRUARY, 2023

GOVERNOR'S OFFICE OF BUSINESS &  
ECONOMIC DEVELOPMENT (GO-BIZ)

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GAVIN NEWSOM, GOVERNOR

DEE DEE MYERS, DIRECTOR

## OVERVIEW

California's economy has remained resilient despite recent global challenges, fortified by a diversified economy that cultivates innovation and invests in the people that drive it. With continued growth and opportunity ahead, GO-Biz and its state partners are ready to serve the business and economic development community to accelerate innovation, investment, and job growth in the Golden State.

This guide is intended to help businesses and for-profit entities identify relevant new and existing state funding resources for recovery and success.

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## ABOUT GO-BIZ

The Governor's Office of Business and Economic Development ("GO-Biz") serves as California's single point of contact for business, economic development, and job creation efforts.

GO-Biz offers a range of services to business owners including: attraction, retention and expansion services, site selection, permit streamlining, small business assistance, international trade development, and assistance

## GO-BIZ AGENCIES

CALIFORNIA INFRASTRUCTURE &  
ECONOMIC DEVELOPMENT BANK (IBANK)

CALIFORNIA FILM COMMISSION

CALIFORNIA OFFICE OF THE SMALL  
BUSINESS ADVOCATE (CALOSBA)

VISIT CALIFORNIA (TRAVEL & TOURISM)

## STAYING CONNECTED

NEWSLETTER: [HTTPS://BUSINESS.CA.GOV/  
GOBIZ-NEWSLETTER-SIGNUP/](https://business.ca.gov/gobiz-newsletter-signup/)

TWITTER: [@CAGOBIZ](https://twitter.com/CAGOBIZ)

LINKEDIN: [@CAGOBIZ](https://www.linkedin.com/company/cagobiz)

FACEBOOK: [@CAGOBIZ](https://www.facebook.com/CAGOBIZ)

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**BUSINESS DEVELOPMENT & BUSINESS SUPPORT**

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>CALIFORNIA COMPETES TAX CREDIT (CCTC)</u>	STATE INCOME TAX CREDIT	<u>STATE: GO-BIZ</u>	QUALIFIED BUSINESSES	\$304,727,233 IN FY	20% OF TOTAL AMOUNT IN FY	JAN 2023 & MAR 2023	EMAIL: <a href="mailto:CALCOMPETES@GOBIZ.CA.GOV">CALCOMPETES@GOBIZ.CA.GOV</a> PHONE: 916-322-4051
<u>CALIFORNIA CLEAN TRANSPORTATION PROGRAM</u>	GRANTS / VARIES	<u>STATE: CEC</u>	VARIES BY FUNDING	\$100,000,000 ANNUALLY	VARIES BY PROGRAM	VARIES BY FY	EMAIL: <a href="mailto:FTD@ENERGY.CA.GOV">FTD@ENERGY.CA.GOV</a> PHONE: 916-776-0738
<u>CAPITAL INVESTMENT INCENTIVE PROGRAM (CIIP)</u>	PROPERTY TAX REBATE	LOCAL	QUALIFIED MANUFACTURING BUSINESSES	BASED ON ASSESSMENT	VARIES	ONGOING	EMAIL: <a href="mailto:CALBIS@GOBIZ.CA.GOV">CALBIS@GOBIZ.CA.GOV</a> PHONE: 877-345-4633
<u>ELECTRIC PROGRAM INVESTMENT CHARGE (EPIC)</u>	STATE GRANTS	<u>STATE: CEC</u>	QUALIFIED ENERGY BUSINESSES	VARIES BY PROGRAM	VARIES BY PROGRAM	ONGOING	EMAIL: <a href="mailto:ERDD@ENERGY.CA.GOV">ERDD@ENERGY.CA.GOV</a>
<u>FILM &amp; TV - SOUNDSTAGE TAX CREDIT *NEW*</u>	STATE TAX CREDIT	<u>STATE: GO-BIZ-CFC</u>	QUALIFIED PROJECTS	\$150,000,000 ONE TIME	\$12,000,000 (SEASON/FILM)	1ST COME, 1ST SERVE	EMAIL: <a href="mailto:SOUNDSTAGEINCENTIVE@FILM.CA.GOV">SOUNDSTAGEINCENTIVE@FILM.CA.GOV</a>
<u>FILM &amp; TV - TAX CREDIT 3.0</u>	STATE TAX CREDIT	<u>STATE: GO-BIZ - CFC</u>	QUALIFYING MOTION PICTURES	\$330,000,000 IN FY	VARIES BY APPLICANT TYPE	JAN & FEB 2023	EMAIL: <a href="mailto:INCENTIVEPROGRAM3@FILM.CA.GOV">INCENTIVEPROGRAM3@FILM.CA.GOV</a>
<u>FOREST IMPROVEMENT PROGRAM *NEW*</u>	COST SHARE	<u>STATE: CALFIRE</u>	QUALIFIED LANDOWNERS	\$1,000,000 - \$2,000,000 PER PERIOD	VARIES BY PROJECT	EVERY OTHER MONTH	EMAIL: <a href="mailto:CFIP@FIRE.CA.GOV">CFIP@FIRE.CA.GOV</a> PHONE: 707-203-9755
<u>FOREST HEALTH GRANTS *NEW*</u>	STATE GRANT	<u>STATE: CALFIRE</u>	QUALIFIED PROJECTS / LANDOWNERS	\$120,000,000	\$7,000,000	DEADLINE FEB 28, 2023	EMAIL: <a href="mailto:FORESTHEALTH@FIRE.CA.GOV">FORESTHEALTH@FIRE.CA.GOV</a>

**BUSINESS DEVELOPMENT & BUSINESS SUPPORT (CONTINUED)**

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<b><u>HIGH-ROAD CANNABIS TAX CREDIT *NEW*</u></b>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	QUALIFIED CANNABIS BUSINESSES	\$20,000,000	\$250,000 PER YEAR	JAN 2023 - DEC 2027	EMAIL: <a href="mailto:FTBCANNABIS@FTB.CA.GOV">FTBCANNABIS@FTB.CA.GOV</a>
<b><u>HEALTHY SOILS PROGRAM</u></b>	STATE GRANT	<u>STATE: CDFA</u>	AGRICULTURE BUSINESSES	VARIES FY	VARIES	<u>SIGN UP FOR UPDATES</u>	EMAIL: <a href="mailto:CDFA.HSP_TECH@CDFA.CA.GOV">CDFA.HSP_TECH@CDFA.CA.GOV</a>
<b><u>HIGH ROAD TRAINING PARTNERSHIPS RWFP *NEW*</u></b>	STATE GRANT/ CONTRACT	<u>STATE: CWDB</u>	QUALIFIED PARTNERSHIPS	\$90,000,000	VARIES	DEADLINE APRIL 1, 2023	E: <a href="mailto:H RTP@CWDB.CA.GOV">H RTP@CWDB.CA.GOV</a> .
<b><u>HYDROGEN REFUELING INFRASTRUCTURE GRANTS *NEW*</u></b>	STATE GRANT	<u>STATE: CEC</u>	QUALIFIED BUSINESSES	\$27,000,000	VARIES	DEADLINE FEB 3, 2023	EMAIL: <a href="mailto:NATALIE.JOHNSON@ENERGY.CA.GOV">NATALIE.JOHNSON@ENERGY.CA.GOV</a> P: 916-891-8523
<b><u>PAID SICK LEAVE GRANTS *NEW*</u></b>	STATE GRANT	<u>STATE: CALOSBA</u>	QUALIFIED SMALL BUSINESSES	PENDING	PENDING	PENDING	<u>SIGN UP FOR UPDATES</u>
<b><u>NEW MARKET TAX CREDIT (NMTC)</u></b>	FEDERAL TAX INCENTIVE	<u>FEDERAL</u>	PLACE-BASED INVESTMENT	N/A	39% OF ORIGINAL INVESTMENT OVER 7 YRS	DEADLINE JAN 26, 2023	EMAIL: <a href="mailto:CDFIHELP@CDFI.TREAS.GOV">CDFIHELP@CDFI.TREAS.GOV</a> PHONE: 202-653-0421
<b><u>OPPORTUNITY ZONES (OZ)</u></b>	FEDERAL TAX INCENTIVE	<u>FEDERAL</u>	PLACE-BASED INVESTMENT	N/A	N/A	INVEST BY 2026	EMAIL: <a href="mailto:ZONES@GOBIZ.CA.GOV">ZONES@GOBIZ.CA.GOV</a> PHONE: 877-345-4633
<b><u>ORGANIC GRANTS PROGRAMS</u></b>	STATE GRANT	<u>STATE: CALRECYCLE</u>	QUALIFIED BUSINESSES	VARIES BY PROGRAM	VARIES BY PROGRAM	ONGOING	<a href="mailto:GHGREDUCTIONS@CALRECYCLE.CA.GOV">GHGREDUCTIONS@CALRECYCLE.CA.GOV</a> PHONE: 916-341-5062

**BUSINESS DEVELOPMENT & BUSINESS SUPPORT (CONTINUED)**

<b>INCENTIVE NAME</b>	<b>TYPE</b>	<b>AUTHORITY</b>	<b>ELIGIBILITY</b>	<b>TOTAL \$ AVAILABLE</b>	<b>MAX AWARD</b>	<b>TIMING</b>	<b>CONTACT</b>
<u>RECOVERY GRANT PROGRAM - EDIBLE FOOD</u>	STATE GRANTS	<u>STATE: CALRECYCLE</u>	FOOD RECOVERY PROJECTS	VARIES BY FY	\$250,000	CHECK WEBSITE FOR UPDATES	EMAIL: <a href="mailto:GHGREDUCTIONS@CALRECYCLE.CA.GOV">GHGREDUCTIONS@CALRECYCLE.CA.GOV</a> PHONE: 916-341-5062
<u>RESEARCH &amp; DEVELOPMENT TAX CREDIT (R&amp;D)</u>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	QUALIFIED BUSINESSES	BASED ON QUALIFYING EXPENSES	\$5,000,000 (2020-2023)	EACH TAXABLE YEAR	<u>CONTACT FTB</u> PHONE: 1-800-852-5711
<u>SPECIALITY CROP BLOCK GRANT</u>	STATE GRANT	<u>STATE: CDFA</u>	AGRICULTURE BUSINESSES	\$22,000,000	\$500,000	DEADLINE JAN 19, 2023	EMAIL: <a href="mailto:GRANTS@CDFA.CA.GOV">GRANTS@CDFA.CA.GOV</a> PHONE 916-657-3231
<b><u>STATE HISTORIC TAX CREDIT *NEW*</u></b>	INCOME TAX CREDIT	<u>STATE: PARKS - OHP</u>	QUALIFIED BUSINESSES	\$50,000,000	TBD	EARLY 2023	EMAIL: <a href="mailto:INFO.CALSHPO@PARKS.CA.GOV">INFO.CALSHPO@PARKS.CA.GOV</a> PHONE: 916-445-7000
<u>TIRE RECYCLING GRANTS</u>	STATE GRANT	<u>STATE: CALRECYCLE</u>	QUALIFIED BUSINESSES	VARIES BY PROGRAM	VARIES BY PROGRAM	ONGOING	EMAIL: <a href="mailto:TIREGRANTS@CALRECYCLE.CA.GOV">TIREGRANTS@CALRECYCLE.CA.GOV</a> PHONE: 916-341-5062
<b><u>CALIFORNIA VENUES GRANT PROGRAM *NEW*</u></b>	STATE GRANT	<u>STATE: CALOSBA</u>	INDEPENDENT LIVE EVENT VENUES	\$45,000,000	\$250,000	DEADLINE JAN 31, 2023	CALL CENTER: 888-984-1173 MONDAY - FRIDAY 7AM - 7PM PST

## EMPLOYMENT & WORKFORCE

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<b><u>CALFIRE BUSINESS &amp; WORKFORCE DEVELOPMENT GRANTS *NEW*</u></b>	STATE GRANT	<u>STATE: CALFIRE</u>	QUALIFIED PROJECTS	\$28,000,000	PROJECT DEPENDENT \$500,000 - \$5,000,000	DEADLINE MAR 2023 & SEP 2023	EMAIL: <a href="mailto:WOODPRODUCTS@FIRE.CA.GOV">WOODPRODUCTS@FIRE.CA.GOV</a>
<u>EMPLOYMENT TRAINING PANEL (ETP)</u>	TRAINING REIMBURSEMENT	<u>STATE: ETP</u>	QUALIFIED BUSINESSES	VARIES BY FY	\$500,000 OR \$600,000 (CPD)	ONGOING	EMAIL: <a href="mailto:ETPEDUNIT@ETP.CA.GOV">ETPEDUNIT@ETP.CA.GOV</a> PHONE: 916-327-4391
<u>FIDELITY BONDING</u>	BUSINESS INSURANCE	<u>STATE: EDD</u>	QUALIFIED EMPLOYERS	N/A	\$5,000 - \$15,000 PER EMPLOYEE	N/A	EMAIL: <a href="mailto:WSBBONDING@EDD.CA.GOV">WSBBONDING@EDD.CA.GOV</a> PHONE: 916-654-7799
<b><u>HOMELESS HIRING TAX CREDIT *NEW*</u></b>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	QUALIFIED BUSINESSES	\$2,500 - \$10,000 PER HIRE	\$30,000,000 CREDIT PER YR	EACH TAXABLE YEAR	<u>CONTACT FTB</u> PHONE: 1-800-852-5711
<u>JOINT VENTURE PROGRAM</u>	MULTIPLE	<u>STATE: CALPIA</u>	QUALIFIED EMPLOYERS	VARIES	TAX CREDIT = 10% OF WAGES	ONGOING	EMAIL: <a href="mailto:JVP@CALPIA.CA.GOV">JVP@CALPIA.CA.GOV</a>
<u>NEW EMPLOYMENT TAX CREDIT</u>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	QUALIFIED BUSINESSES	N/A	35% OF QUALIFIED WAGES x PERCENTAGE	EACH TAXABLE YEAR	EMAIL: <a href="mailto:GEDI@FTB.CA.GOV">GEDI@FTB.CA.GOV</a> PHONE: 916-845-3464
<u>WORK OPPORTUNITY TAX CREDIT (WOTC)</u>	FEDERAL INCOME TAX CREDIT	<u>FEDERAL &amp; STATE: EDD</u>	QUALIFIED BUSINESSES	N/A	\$9600 PER ELIGIBLE EMPLOYEE	EACH TAXABLE YEAR	EMAIL: <a href="mailto:WOTCSUPPORT@EDD.CA.GOV">WOTCSUPPORT@EDD.CA.GOV</a> PHONE: 916-277-5140
<u>WORK SHARING</u>	LAYOFF & UI ALTERNATIVE	<u>STATE: EDD</u>	ELIGIBLE EMPLOYERS	BASED ON EMPLOYER UI	BASED ON UNEMPLOYMENT INSURANCE	ONGOING	PHONE: 916-654-7799

## EQUIPMENT & MACHINERY

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>CARL MOYER</u>	STATE GRANT	<u>STATE &amp; LOCAL: CARB</u>	QUALIFIED BUSINESSES	VARIES	VARIES	ONGOING	EMAIL: <a href="mailto:8666DIESEL@ARB.CA.GOV">8666DIESEL@ARB.CA.GOV</a> PHONE: 866-634-3735
<u>CLEAN VEHICLE REBATE PROJECT</u>	STATE REBATE	<u>STATE: CARB</u>	QUALIFIED BUSINESSES	VARIES ANNUALLY	UP TO \$7000 PER VEHICLE	ONGOING	EMAIL: <a href="mailto:CVRP@ENERGYCENTER.ORG">CVRP@ENERGYCENTER.ORG</a> PHONE: 866-984-2532
<u>FARMER PROGRAM</u>	STATE GRANT	<u>STATE &amp; LOCAL: CARB</u>	AGRICULTURE BUSINESSES	\$213,000,000	VARIES	ONGOING	EMAIL: <a href="mailto:FARMER@ARB.CA.GOV">FARMER@ARB.CA.GOV</a> PHONE: 916-282-6273
<u>F-GAS EMISSION REDUCTION INCENTIVE</u>	STATE GRANT	<u>STATE: CARB</u>	RETAIL FOOD FACILITIES	\$45,000,000	PENDING	PENDING	EMAIL: <a href="mailto:FRIP@ARB.CA.GOV">FRIP@ARB.CA.GOV</a> PHONE: 916-323-1510
<b><u>FOOD PRODUCTION INVESTMENT PROGRAM *NEW*</u></b>	STATE GRANT	<u>STATE: CEC</u>	FOOD & BEV PROCESSORS	\$7,000,000	VARIES ANNUALLY	DEADLINE JAN 25, 2023	EMAIL: <a href="mailto:ANGELA.HOCKADAY@ENERGY.CA.GOV">ANGELA.HOCKADAY@ENERGY.CA.GOV</a> PHONE: 916-654-5186
<b><u>FULL SALES AND USE TAX EXCLUSION (CAEATFA) *NEW*</u></b>	SALES TAX EXCLUSION	<u>STATE: STO - CAEATFA</u>	QUALIFYING PURCHASERS	\$115M IN STE FOR YEAR	\$10M IN STE PER APPLICANT	<u>SEE DATES AND TIMING</u>	EMAIL: <a href="mailto:CAEATFA@TREASURER.GOV">CAEATFA@TREASURER.GOV</a> PHONE: 916-651-8157
<b><u>HEALTHY STORES REFRIGERATION GRANT PROGRAM *NEW*</u></b>	STATE GRANT	<u>STATE: CDFA - FTF</u>	SMALL BUSINESSES / GROCERY	\$20,000,000	PENDING	PENDING	EMAIL: <a href="mailto:CAFARMTOFORK@CDFA.CA.GOV">CAFARMTOFORK@CDFA.CA.GOV</a>
<u>HYBRID &amp; ZERO EMISSION TRUCK &amp; BUS INCENTIVE</u>	POINT-OF-SALE DISCOUNT	<u>STATE: CARB</u>	QUALIFIED VEHICLE PURCHASERS	VARIES ANNUALLY	VARIES PER VEHICLE TYPE	VARIES ANNUALLY	EMAIL: <a href="mailto:INFO@CALIFORNIAHVIP.ORG">INFO@CALIFORNIAHVIP.ORG</a> PHONE: 1-888-457-4847

**EQUIPMENT & MACHINERY (CONTINUED)**

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>LIVESTOCK METHANE REDUCTION (DDRDP+AMMP)</u>	STATE GRANT	<u>STATE: CDFA - OEFI</u>	QUALIFIED BUSINESSES	\$68,000,00	VARIES	PENDING	EMAIL: <u>CDFA.OEFI@CDFA.CA.GOV</u>
<u>PARTIAL SALES &amp; USE TAX EXEMPTION FARM EQUIPMENT</u>	SALES TAX EXEMPTION	<u>STATE: CDTFA</u>	QUALIFIED PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115
<u>PARTIAL SALES &amp; USE TAX EXEMPTION DIESEL FUEL</u>	SALES TAX EXEMPTION	<u>STATE: CDTFA</u>	QUALIFIED PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115
<u>PARTIAL SALES &amp; USE TAX EXEMPTION MANUFACTURING &amp; RESEARCH &amp; DEV</u>	SALES TAX EXEMPTION	<u>STATE: CDTFA</u>	QUALIFIED PURCHASERS	STATE EXEMPTION OF 3.9375%	\$200M IN PURCHASES PER YEAR	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115
<u>PARTIAL SALES &amp; USE TAX EXEMPTION TELEPRODUCTION</u>	SALES TAX EXEMPTION	<u>STATE: CDTFA</u>	QUALIFIED PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115
<u>PARTIAL SALES &amp; USE TAX EXEMPTION TIMBER HARVEST</u>	SALES TAX EXEMPTION	<u>STATE: CDTFA</u>	QUALIFIED PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115
<u>CALCAP CARB TRUCK LOAN ASSISTANCE</u>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	<u>STATE: STO - CPCFA &amp; ARB</u>	SMALL BIZ FLEET OWNERS, UP TO 10 TRUCKS & \$10M ANNUAL INCOME	N/A	CREDIT ENHANCEMENT OR LOAN UP TO \$5M	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610



## FINANCING & START-UP SUPPORT

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>CALCAP AMERICAN DISABILITIES ACT (ADA) FINANCING</u>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	STATE: <u>STO - CPCFA</u>	SMALL BIZ UP TO 30 EMPLOYEES OR \$5M ANNUAL INCOME	N/A	CREDIT ENHANCEMENT OR LOAN UP TO \$50,000	ONGOING	EMAIL: <a href="mailto:CALCAP@TREASURER.CA.GOV">CALCAP@TREASURER.CA.GOV</a> PHONE: 916-654-5610
<u>CALCAP COLLATERAL SUPPORT</u>	STATE GRANT	STATE: <u>STO - CALCAP</u>	SMALL BIZ UP TO 750 EMPLOYEES	N/A	CREDIT ENHANCEMENT OR LOAN UP TO \$20M	ONGOING	EMAIL: <a href="mailto:CALCAP@TREASURER.CA.GOV">CALCAP@TREASURER.CA.GOV</a> PHONE: 916-654-5610
<u>CALCAP FOR SMALL BUSINESS</u>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	STATE: <u>STO - CALCAP</u>	ELIGIBLE SMALL BUSINESSES	N/A	CREDIT ENHANCEMENT OR LOAN UP TO \$5M	ONGOING	EMAIL: <a href="mailto:CALCAP@TREASURER.CA.GOV">CALCAP@TREASURER.CA.GOV</a> PHONE: 916-654-5610
<u>CALCAP SEISMIC SAFETY PROGRAM</u>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	STATE: <u>STO - CPCFA</u>	SMALL BIZ & RESIDENTIAL PROPERTY OWNERS	N/A	CREDIT ENHANCEMENT OR LOAN UP TO \$250K	ONGOING	EMAIL: <a href="mailto:CALCAP@TREASURER.CA.GOV">CALCAP@TREASURER.CA.GOV</a> PHONE: 916-654-5610
<u>CA SUSTAINABLE ENERGY ENTREPRENEUR DEVELOPMENT FUNDING (CALSEED)</u>	STATE GRANT	STATE: <u>CEC</u>	CLEAN ENERGY START-UPS	VARIES BY FY	\$600,000	FEB 17, 2023 TO MAR 5, 2023	EMAIL: <a href="mailto:INFO@CALSEED.FUND">INFO@CALSEED.FUND</a>
<u>CLIMATE CATALYST FUND</u>	LOAN GUARANTEE	STATE: <u>GO-BIZ - IBANK</u>	ELIGIBILITY BASED ON TYPE	VARIES	VARIES	ONGOING	EMAIL: <a href="mailto:CATALYST@IBANK.CA.GOV">CATALYST@IBANK.CA.GOV</a> PHONE: 916-341-6600
<b><u>CLIMATE TECH FINANCE *NEW*</u></b>	LOAN GUARANTEE	STATE: <u>GO-BIZ - IBANK</u>	QUALIFYING BUSINESSES	VARIES	\$5,000,000	ONGOING	EMAIL: <a href="mailto:CTF@BAAQMD.GOV">CTF@BAAQMD.GOV</a> PHONE: 415-749-4900

## FINANCING & START-UP SUPPORT (CONTINUED)

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>CLEANUP &amp; BROWNFIELD ASSISTANCE</u>	STATE LOAN OR GRANT	STATE: <u>DTSC</u>	QUALIFIED PROJECTS	VARIES PER PROGRAM	VARIES PER PROGRAM	ONGOING	EMAIL: <u>MARYAM.TASNIF-ABBASI@DTSC.CA.GOV</u>  PHONE: 714-484-5489
<u>DISASTER LOAN GUARANTEE</u>	LOAN GUARANTEE	STATE: <u>GO-BIZ - IBANK</u>	BUSINESSES IN DISASTER AREA	N/A	\$1,250,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u>  PHONE: 916-341-6600
<b><u>EXPANDING VENTURE CAPITAL PROGRAM *NEW*</u></b>	VENTURE CAPITAL FUNDING	STATE: <u>GO-BIZ - IBANK</u>	VC FUNDS AND BUSINESSES	\$200,000,000	PENDING	PENDING	EMAIL: <u>VC@IBANK.CA.GOV</u>  PHONE: 916-341-6600
<u>FARM LOANS</u>	STATE LOAN	STATE: <u>GO-BIZ - IBANK</u>	AGRICULTURE BUSINESSES	N/A	\$1,825,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u> PHONE: 916-341-6600
<u>GREENHOUSE GAS REDUCTION LOAN PROGRAM</u>	STATE LOAN	STATE: <u>CALRECYCLE</u>	QUALIFIED BUSINESSES	\$5,503,000 IN FY (EST)	N/A	PENDING	EMAIL: <u>LOANS@CALRECYCLE.CA.GOV</u>
<u>INDUSTRIAL DEVELOPMENT BONDS</u>	TAX - EXEMPT BONDS	STATE: <u>GO-BIZ - IBANK</u>	BUSINESSES WITH QUALIFYING PROJECTS	N/A	\$10,000,000	ONGOING	EMAIL: <u>BONDUNIT@IBANK.CA.GOV</u>  PHONE: 916-341-6600
<u>INDUSTRIAL DEVELOPMENT BONDS - POLLUTION CONTROL &amp; MFG</u>	TAX - EXEMPT BONDS	STATE: <u>STO - CPCFA</u>	BUSINESSES WITH QUALIFYING PROJECTS	\$10,000,000	SUBJECT TO TAX-EXCEMPT ALLOCATION	ONGOING	EMAIL: <u>CPCFABOND@TREASURER.CA.GOV</u>  PHONE: 916-654-5610

## FINANCING & START-UP SUPPORT (CONTINUED)

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>JUMP START</u>	STATE MICRO LOAN	STATE: <u>GO-BIZ - IBANK</u>	QUALIFIED SMALL BUSINESSES	N/A	\$10,000	ONGOING	EMAIL: <a href="mailto:SBFC-PROGRAMS@IBANK.CA.GOV">SBFC-PROGRAMS@IBANK.CA.GOV</a>  PHONE: 916-341-6600
<u>RECYCLING MARKET DEVELOPMENT ZONE (RMDZ) LOAN PROGRAM</u>	STATE LOAN	STATE: <u>CALRECYCLE</u>	BUSINESSES-PROJECTS IN RMDZ AREAS	\$37,426,000	\$2,000,000 OR 75% OF PROJECT COST	ONGOING	EMAIL: <a href="mailto:LOANS@CALRECYCLE.CA.GOV">LOANS@CALRECYCLE.CA.GOV</a>  PHONE: 916-341-6199
<u>SMALL BUSINESS LOAN GUARANTEE</u>	LOAN GUARANTEE	STATE: <u>GO-BIZ - IBANK</u>	QUALIFIED SMALL BUSINESSES	N/A	\$20,000,000	ONGOING	EMAIL: <a href="mailto:SBFC-PROGRAMS@IBANK.CA.GOV">SBFC-PROGRAMS@IBANK.CA.GOV</a>  PHONE: 916-341-6600
<b><u>STATE SMALL BUSINESS CREDIT INITIATIVE 2.0 *NEW*</u></b>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	STATE: <u>GO-BIZ - IBANK</u>	SMALL BUSINESSES	\$1.2M OR 600K IF USING HALF WITH CPCFA	VARIABLES BY PROGRAM USED	ONGOING	EMAIL: <a href="mailto:SBFC-PROGRAMS@IBANK.CA.GOV">SBFC-PROGRAMS@IBANK.CA.GOV</a>  PHONE: 916-341-6600
<b><u>STATE SMALL BUSINESS CREDIT INITIATIVE 2.0 *NEW*</u></b>	CREDIT ENHANCEMENT OR LOAN GUARANTEE	STATE: <u>STO - CPCFA</u>	SMALL BUSINESSES	\$1.2M OR 600K IF USING HALF WITH IBANK	VARIABLES BY PROGRAM USED	ONGOING	EMAIL: <a href="mailto:SSBCI@TREASURER.CA.GOV">SSBCI@TREASURER.CA.GOV</a>  PHONE: 916-654-5410
<u>STATE TRADE EXPANSION PROGRAM</u>	STATE EXPORT ASSISTANCE	STATE: <u>GO-BIZ</u>	QUALIFIED EXPORT BUSINESSES	N/A	\$10,000	ONGOING	EMAIL: <a href="mailto:MARIANA.GUEVARA@GOBIZ.CA.GOV">MARIANA.GUEVARA@GOBIZ.CA.GOV</a>  PHONE: 916-397-8085
<u>TAX EXEMPT BONDS FOR SOLID WASTE, WATER FURNISHINGS, AND WASTEWATER</u>	TAX EXEMPT BOND	STATE: <u>STO - CPCFA</u>	BUSINESSES WITH QUALIFIED PROJECTS	ANY AMOUNT	SUBJECT TO TAX-EXEMPT ALLOCATION	ONGOING	EMAIL: <a href="mailto:CPCFABOND@TREASURER.CA.GOV">CPCFABOND@TREASURER.CA.GOV</a>  PHONE: 916-654-5610

**POWER & UTILITIES**

INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>PACIFIC GAS &amp; ELECTRIC (PGE) ECONOMIC DEVELOPMENT RATE</u>	UTILITY RATE DISCOUNT	<u>STATE: CPUC</u>	BUSINESSES IN PGE TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% - 25% DISCOUNT FIVE YEARS	ONGOING	EMAIL: <u>ECONOMICDEVELOPMENT@PGE.COM</u>
<u>SAN DIEGO GAS &amp; ELECTRIC (SDGE) ECONOMIC DEVELOPMENT RATE</u>	UTILITY RATE DISCOUNT	<u>STATE: CPUC</u>	BUSINESSES IN SDGE TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% DISCOUNT FIVE YEARS	ONGOING	EMAIL: <u>EDR@SDGE.COM</u>
<u>SELF GENERATION INCENTIVE PROGRAM (SGIP)</u>	ENERGY STORAGE SYSTEM REBATE	<u>STATE: CPUC</u>	NON-RESIDENTIAL CUSTOMERS	VARIES BASED ON UTILITY	\$850 - \$1000 KILOWATT-HOUR REBATE RATE	ONGOING	PGE: <u>SELFGEN@PGE.COM</u> SDGE: <u>SGIP@ENERGYCENTER.ORG</u> SCE: <u>SGIPGROUP@SCE.COM</u> SOCALGAS: <u>SELFGENERATION@SOCALGAS.COM</u>
<u>SOUTHERN CALIFORNIA EDISON (SCE) ECONOMIC DEVELOPMENT RATE</u>	UTILITY RATE DISCOUNT	<u>STATE: CPUC</u>	BUSINESSES IN EDISON TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% DISCOUNT FIVE YEARS	ONGOING	EMAIL: <u>ECONOMICDEVELOPMENT@SCE.COM</u> PHONE: 626-812-7351

## GO-BIZ SERVICES



TAILORED SITE  
SELECTION



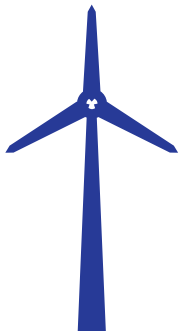
INTERNATIONAL  
AFFAIRS & TRADE  
SUPPORT



INCENTIVE &  
PROGRAM  
NAVIGATION



ZERO EMISSION  
VEHICLE (ZEV) MARKET  
ASSISTANCE



ENERGY AND UTILITY  
ASSISTANCE



PERMIT AND  
REGULATORY  
ASSISTANCE



SMALL BUSINESS  
ASSISTANCE



CALIFORNIA  
COMPETES TECHNICAL  
ASSISTANCE